First Financial



Leasing Requirements/Documentation

What type of business are you? A new Start-up? Or an Existing Business that has been in operations for a while? See below for an outline of possible required documentation.

Start-Up - Any business in operation less than 24 months under the same ownership.

- 1. Completed and signed lease application by all owners with a 15% or more ownership stake. A minimum of 75% ownership, must be represented.
- 2. Personal Financial Statement signed and dated by all owners with a 15% or more ownership stake.
- 3. Last two years Personal tax returns for all owners with a 15% or more ownership stake. If the current year returns have not been filed, W-2's and 1099's will be needed along with the extension forms and the previous two years of filed tax returns.
- 4. The last three months statements from the following:
 - a. Bank accounts
 - b. Qualified accounts (401k & IRA)
 - c. Owned stocks & bonds
- 5. A business plan or business management form.
- 6. A resume is preferred but a brief writeup on each owners work history will suffice.
- 7. 2-year business projections including any SBA loan amount and monthly payments on the loan.
- 8. A copy of the Articles of Incorporation papers, and the SS4 from the IRS showing the businesses EIN Number.
- 9. A signed Credit Authorization form.
- 10. If applicable a copy of the vehicles MSO front & back, or equipment invoice or quote.

Existing Business – Any business in operations more than 2 years under the same ownership. Lease available from \$35,000 to \$150,000. Larger leases are available additional information may be required.

- 1. Completed and signed lease application by all owners with a 15% or more ownership stake. A minimum of 75% ownership, must be represented.
- 2. The last three months of Business bank statements.
- 3. The last two years of business tax returns
- 4. A Credit Report for all owners. Instructions on how to pull your own credit reports from Experian will be provided. All pages are required.
- 5. If applicable, a copy of the vehicles MSO front & back, or equipment invoice or quote.
- 6. A signed Credit Authorization form.
- 7. A Debt Schedule from the current business.

Other requirements:

- A site inspection may be required and no Private Party Sales are permitted
- Comparable Paynet or demonstratable commercial credit history.
- Terms:
 - o 36 to 60 months in most cases. 72 months may be possible for hard asset equipment
 - Down payment required
 - o Rates 6.5% to 10%
- ACH maybe required for payments